

How To Leave A Family Legacy Life Insurance - (Tax Free)

Presented by Minister James Gibbs
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Term Insurance

1. Last Only For a Period of Time
2. 10 Years, 15 Years, 20 Years, Etc.
3. Up Side - Very Cheap -Inexpensive – Cut Rate - Bargain:
4. Down Side – No Cash – You Have Nothing At The End Of The Term

Whole Life Insurance

1. Last A Life Time – If Premiums Are Paid
2. Value: \$5,000.00 - \$1,000,000.00
3. Plus:
4. Build Cash Value Over A Period Of Time
Up Side - Cash Loan – Premiums Self Paid
5. Down Side – These Activities Will Reduce Value Of Policy If Not Paid Back

Who Needs Insurance?

1. Everyone (Married or Single)
 - a. Man
 - b. Woman
 - c. Children
2. I have Insurance on my Job
 - a. What if your job goes away
3. When should I get insurance?
 - a. The younger you are the better
 - b. High coverage and best price

Group Life Insurance

Your life insurance amount upon retirement is calculated based on your annual base salary immediately prior to retirement. For example.

• Annual Base Salary	\$100,000
• Rounded to the next \$500	\$100,500
• Multiply by 2	\$201,000
Reduced 10% or \$20,100 on your 65 th birthday:	\$180,900
At age 66, reduced by \$20,100	\$160,800
At age 67, reduced by \$20,100	\$140,700
At age 68, reduced by \$20,100	\$120,600
At age 69, reduced by \$20,100	\$100,500

After your 69th birthday, there are no further reduction and your life insurance will remain at the \$100,500 for life.

Each time your insurance is reduced after retirement you may convert the amount of reduction to an individual policy.

Note: You are no longer part of a large group and this policy is too expensive.

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Daughter: Start Date- March 12, 1985-Allstate

Age: 16

Policy Amount: \$50,000

Monthly Premium: \$23.88 – Last Payment: March 2023 (38 years)

Premiums: Now paid for the next 39 years with cash value

Daughter: Start Date – July 13, 1992 – State Farm

Age: 23

Policy Amount: \$25,000

Monthly Premium: \$17.00 – Last Payment: July 2023
(31 years)

Premiums: Now paid for the next 31 years with cash value

Current Age: 55

Son #1: Start Date – March 12, 1985 – Allstate

Age: 2

Policy Amount: \$50,000

Monthly Premium: \$16.00 (39 years)

Cash Value: \$15,285

Son #1: Start Date – August 16, 2012 - Transamerica

Age: 29***

Policy Amount: \$25,000

Monthly Premium: \$36.25

Cash Value \$2,463.00

Current Age: 41

Son #2: Start Date – February 20, 1989- State Farm

Age: 0

Policy Amount: \$50,000

Paid – Up Dividend Additions: \$27,763.33

Total Amount: \$77,763.33

Monthly Premium: \$20.00 (35 years)

Cash Value: \$9,229.30

Son #2: Start Date – July 13, 2012 – Transamerica

Age: 23

Policy Amount: \$100,000

Monthly Premium: \$45.00 (12 years)

Cash Value: \$12,784.00 Current Age: 35

Granddaughter #1: Start Date - January 28,2003 – Shenandoah Life Insurance Company

Age: 9

Policy Amount: \$50,000

Monthly Premium: \$19.24 (21 years)

Cash Value: \$3,554.66

Granddaughter #1: Start Date – April 13,2017 – Globe Life

Age: 24***

Policy Amount: \$40,000

Monthly Premium: \$32.31 (7 years)

Cash Value: \$649.00 Current Age: 31

Granddaughter #2: Start Date - January 28, 2003 Shenandoah Life Insurance Company

Age: 8

Policy Amount: \$50,000

Monthly Premium: \$22.00 (21years)

Cash Value: \$3,774.67

Granddaughter #2: Start Date – May 10, 2013 – Transamerica

Age: 19

Policy Amount: \$75,000

Monthly Premium: \$27.00 (11 years)

Cash Value: \$3,825.25 Current Age: 29

Great-Grandson: Start Date –

August 6, 2024 – MassMutual

Age: 2

Policy Amount: \$150,000

Additional Life Ins. Rider: \$7,410.32

Monthly Premium: \$66.60

Additional Premium: \$50.00

Death Benefit Payable Now: \$157,410.32

- **Age: 40**
- Cash Value: \$114,153
- Death Benefit: \$503,355
- **Age: 60**
- Cash Value: \$339,650
- Death Benefit: \$768,854
- **Age: 73**
- Cash Value: \$650,808
- Death Benefit: \$1,027,016

Age: 20

Cash Value: \$28,814

New York Stock Exchange (NYSE - Stock Market)

- Charles Schwab & Co.
- Fidelity Investment

These two companies will allow you to manage your own account:

Initial Investment \$25.00

What is stock? (A stock represents a share in the ownership of a company, including a claim on the company's earnings and assets).

- Buy 1 share of stock
- Buy 1 slice of stock (unable to afford a full share)
What is a stock dividend? (A dividend is paid to stock owners from the profit of the company. The payout is quarterly in the form of either cash or stock).
- Your choice cash or stock
- Cash in hand, cash to buy another company stock or reinvest in same company.

Companies With High Dividend

- Altria (MO) 8.3% - Annual - \$4.20/\$1.05 Per Share
- Verizon (VZ) 6.4% - Annual - \$2.66/\$0.66 Per Share
- AT&T (T) 5.9% - Annual - \$1.11/\$0.28 Per Share
- Kraft Heinz (KHC) 5.0% - Annual - \$1.60/\$0.40 Per Share
- Philip Morris International (PM) 5.0% - Annual - \$5.20/\$1.30 Per Share
- Home Depot (HD) 7.7% - Annual \$9.00/\$2.25 Per Share
- McDonald (MCD) 8% - Annual \$5.00/\$1.25 Per Share
- British American Tobacco (BAT) 7.7% - \$2.96/\$0.74 Per Share
- **The ex-dividend date is typically the same day as the record date. If investors want to receive a stock's dividend, they have to buy shares or stock before the ex-dividend date. The record date is the date the company determines shareholders who will receive dividends.**