

## 2023 ANNUAL REPORT

Over the years, the Trading Post has continued to be a source of income for the Guilds, the church, Camp Akita and now for Missions. Originally conceived as a consignment shop in 1953, the Trading Post began to rely solely on donations in 2015. Then, in 2020, volunteers Chris Casavant, Beth Hanson and Cathy Hanson joined forces to continue to steer the ship using a team approach.

Beginning that November, all money raised by the Trading Post now goes to Missions, replacing the annual Garage Sale as its new fundraising arm. After expenses, 90% of our earnings are directed to the local, national, and international missions supported by our church. Profits have increased steadily each year, and in fact have exceeded the income from the Annual Mission Council Garage Sale (approx. \$50,000).

See the chart (right) for a summary of the Trading Post's 2023 earnings along with interesting facts about the Trading Post's operations. Of special note is the total amount raised between the Garage Sale and the Trading Post since 1996 when Mission Council first began fundraising for itself.



Trading Post's Volunteer Leaders, pictured, left to right: Beth Hanson, Chris Casavant, and Cathy Hanson.

	2023	2022
In-Store Sales	\$110,320.00	\$99,208.00
Raised Outside Store Sales	\$14,813.00	\$15,907.00
eBay Sales	\$7,908.00	\$10,029.00
Consignment Sales	\$227.00	\$815.00
Metal recycling	\$66.00	\$68.00
Vases sold to florist	\$26.00	\$38.00
Other Misc. Income	\$6,586.00	\$4,957.00
<b>Total Raised</b>	<b>\$125,133.00</b>	<b>\$115,115.00</b>
Total Volunteer Hours Recorded	7,017	5975.5
New Shoppers in 2023	215	324
Average Shoppers per day	35	43
Average cost of items in store	\$3.13	\$3.00
Average Weekly earnings	\$1,980.00	\$2,451.00
Average Monthly Earnings	\$8,150.00	\$9,739.00
Amount raised from selling just Christmas merchandise	\$4,260.00	\$5,605.00
Amount Raised on First Saturdays	\$14,595.00	\$8,692.00
<b>Total Raised for Missions since 1996</b>	<b>\$1,246,393.00</b>	
1996-2019 Garage Sale Income	\$914,089.00	
2020-2023 Trading Post Income	\$332,304.00	